



## Corporate FACT SHEET

### Corporate Overview

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness.

### Corporate Structure

Privately held with over 400 employees worldwide and profitable with strong 2-digit compound annual growth rate in sales since 2003.

### Mission Statement

To become a top supplier of innovative IP voice/video communications and video surveillance solutions for small-to-medium business and consumer market worldwide.

### Product Portfolio

- IP Video Phone & Multimedia Phone Solutions
- IP Video Surveillance Solutions: Cameras, Encoders, and Proprietary Video Management Software
- Enterprise and Residential SIP Phones
- Enterprise Analog Gateways
- Analog Telephone Adaptors/ Integrated Access Devices

### Competitive Advantages

- Unrivaled leadership in price-to-performance ratio
- Proprietary zero-configuration plug-and-play technology for easy deployment
- Broad interoperability with the majority of 3rd party SIP products on the market
- Comprehensive portfolio of IP voice/video communications and video surveillance solutions
- Advanced voice and video algorithms for crystal clear audio and video transmission

### Awards Recognition



### Quality Management

ISO 9001:2008

### Corporate Offices

Boston, MA (headquarters), USA; Dallas, TX, USA; Los Angeles, CA, USA; Shenzhen, China; Hangzhou, China; Casablanca, Morocco

### Contacts

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